# WINGS OF HOPE, INC.

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Wings of Hope, Inc.

#### **Opinion**

We have audited the accompanying financial statements of Wings of Hope, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wings of Hope, Inc. as of December 31, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Wings of Hope, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Wings of Hope, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Wings of Hope, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Wings of Hope, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

7. E.W. CPAS

F.E.W. CPAs Saint Louis, Missouri May 30, 2024#

### WINGS OF HOPE, INC. STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2023

#### **ASSETS**

CURRENT ASSETS		
Cash and cash equivalents	\$	1,564,324
Investments		13,114,404
Accounts receivable		30,736
Pledges receivable		839,167
Aircraft inventory		435,492
Aircraft avionics inventory		40,884
Property inventory		4,330
Aircraft parts inventory		126,871
Prepaid expenses		25,011
Total current assets		16,181,219
NONCURRENT ASSETS		
Property and equipment, net of accumulated depreciation		2,808,995
Total noncurrent assets		2,808,995
Total assets	\$	18,990,214
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$	2,997
Credit cards payable	4	13,088
Other liabilities		62,344
Deferred revenue		100,000
Gift annuity liabilities		15,903
Total current liabilities		194,332
NONCURRENT LIABILITIES		
Gift annuity liabilities, less current portion		173,189
Total long term liabilities		173,189
NET ASSETS		
Without donor restriction		16,476,490
With donor restriction		2,146,203
Total net assets		18,622,693
Total liabilities and net assets	\$	18,990,214

#### WINGS OF HOPE, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2023

	Without	With	
	Donor restriction	Donor restriction	Total
SUPPORT AND REVENUE			
Contributions	\$ 3,078,592	\$ 313,708	\$ 3,392,300
Donated aircraft	402,534	-	402,534
Donated equipment and services	697,021	=	697,021
Program revenue	9,575	-	9,575
Fundraising income	1,271,706	-	1,271,706
Online sales income	7,509	-	7,509
Other	13,577		13,577
Total support and revenue	5,480,514	313,708	5,794,222
Net assets released from restriction			
Satisfaction of restrictions	316,555	(316,555)	-
Total	5,797,069	(2,847)	5,794,222
EXPENSES			
Program services	2,722,860		2,722,860
Total program expenses	2,722,860		2,722,860
Support expenses			
Administration	369,124	=	369,124
Fundraising	493,222		493,222
Total support expenses	862,346		862,346
Total expenses	3,585,206		3,585,206
Changes in net assets from operations	2,211,863	(2,847)	2,209,016
INVESTMENT ACTIVITIES			
Dividend income	270,401	_	270,401
Interest income	74,894	-	74,894
Change in value of	,		,
split interest agreements	(20,792)	_	(20,792)
Net unrealized gain (loss) on securities	1,317,087	_	1,317,087
Investment expenses	(36,374)		(36,374)
Total investment activities	1,605,216		1,605,216
Changes in net assets	3,817,079	(2,847)	3,814,232
Net assets - beginning of year	12,659,411	2,149,050	14,808,461
Net assets - end of year	\$ 16,476,490	\$ 2,146,203	\$ 18,622,693

### WINGS OF HOPE, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2023

		Program						
		Services	Adn	ninistration	Fu	ndraising		Total
Mission Support								
General support	\$	380,326	\$	_	\$	_	\$	380,326
Fuels	*	2,123	•	_	•	_	4	2,123
Supplies		40,467		_		_		40,467
Insurance		63,155		_		_		63,155
Occupancy		33,453		_		_		33,453
Repairs and maintenance		27,914		_		_		27,914
Utilities		29,186		_		-		29,186
Fundraising		63,434		-		_		63,434
Postage and delivery		4,458		-		-		4,458
Depreciation		119,242		-		_		119,242
Dues and subscriptions		5,999		-		_		5,999
Loss on sale of planes and property		89,207		-		_		89,207
Salaries and taxes		1,601,593		211,869		57,783		1,871,245
Bank fees		-		4,500		_		4,500
Contract services		87,308		4,084		1,114		92,506
Depreciation		72,025		21,826		15,278		109,129
Dues and subscriptions		-		5,999		-		5,999
Utilities		-		8,844		6,191		15,035
Interest		4,547		1,378		965		6,890
Insurance		51,752		12,938		-		64,690
Professional fees		8,389		25,167		-		33,556
Fundraising		-		-		392,753		392,753
Occupancy		-		10,137		7,096		17,233
Repairs and maintenance		21,738		6,587		4,611		32,936
Postage and delivery		-		17,834		7,431		25,265
Administrative operations		16,544		1,838		-		18,382
Taxes and licenses		-		2,547		-		2,547
Other				33,576				33,576
Total	\$	2,722,860	\$	369,124	\$	493,222	\$	3,585,206

### WINGS OF HOPE, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2023

# CASH FLOWS FROM OPERATING ACTIVITIES

CASH FLOWS FROM OPERATING ACTIVITIES	
Changes in net assets	\$ 3,814,232
Adjustments to reconcile changes in net assets to net	
cash provided by (used in) operating activities:	
Depreciation	228,371
Donated aircraft	(402,534)
Net unrealized (gain) loss on securities	(1,317,087)
Loss on sale of planes and property	89,207
Changes in assets and liabilities:	
(Increase) decrease in accounts receivable	38,948
(Increase) decrease in pledges receivable	147,850
(Increase) decrease in notes receivable	14,311
(Increase) decrease in aircraft inventory	30,695
(Increase) decrease in aircraft avionics inventory	12,978
(Increase) decrease in aircraft parts inventory	2,986
(Increase) decrease in prepaid expenses	3,199
Increase (decrease) in accounts payable	(57,180)
Increase (decrease) in credit cards payable	(9,944)
Increase (decrease) in deposits on leased aircraft	(12,000)
Increase (decrease) in other liabilities	1,741
Increase (decrease) in deferred revenue	(17,000)
Increase (decrease) in gift annuity liabilities	
Net cash provided by (used in) operating activities	2,568,773
CASH FLOWS FROM INVESTING ACTIVITIES	
Purchases of investments	(2,139,464)
Purchases of property and equipment	(15,785)
Net cash provided by (used in) investing activities	(2,155,249)
CASH FLOWS FROM FINANCING ACTIVITIES	
Principal payments on notes payable	(578,783)
Net cash provided by (used in) financing activities	(578,783)
Net increase (decrease) in cash and cash equivalents	(165,259)
Cash and cash equivalents - beginning of year	1,729,583
Cash and cash equivalents - end of year	\$ 1,564,324
Cash and cush equivalence one of your	ψ 1,501,521
SUPPLEMENTAL CASH FLOW INFORMATION:	
Cash paid during the year for interest	\$ 6,890

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

Wings of Hope, Inc. ("the Organization") is dedicated to changing and saving lives through the power of aviation. The Organization's mission is achieved through three primary areas of programming. First is our Global Humanitarian Network, which for over 60 years has collaborated with non-governmental aviation entities worldwide to facilitate access to essential medical services, ensuring efficient delivery through local partnerships. Our U.S.-based Medical Relief & Air Transport (MAT) Program, launched in 2003, provides medical air transport services, free of charge, to individuals who need specialized medical care that is not available to them locally. Using aircraft specially outfitted with stretchers to accommodate non-ambulatory patients, the Organization flies individuals to hospitals and treatment centers in 26 states within an 800-mile radius of our St. Louis headquarters. The SOAR into STEM program, initiated in 2019, provides high school students with immersive, project-based learning experiences in STEM. Students expand their flight, mechanics, and navigation knowledge and explore career paths focusing on humanitarian aviation. Through these multifaceted initiatives, Wings of Hope, Inc. remains steadfast in its commitment to leveraging aviation as a force for positive societal impact.

#### **Basis of Presentation**

The financial statements of the Organization have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP"), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

<u>Net assets without donor restrictions</u> - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objective of the Organization. These net assets may be used at the discretion of the Organization's management and the Board of Directors.

<u>Net assets with donor restrictions</u> - Net assets that are subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated that the funds be maintained in perpetuity.

Donor-restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities

#### **Basis of Accounting**

The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

#### Cash and Cash Equivalents

The Organization considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Investments

The Organization has adopted "Accounting for Certain Investments Held by Non-Profit Organizations". Under the standard, investments with readily determinable fair values are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the accompanying statement of activities.

#### Receivables

Grants and other receivables are stated at the amount management expects to collect from outstanding balances. The Organization provides an allowance for doubtful accounts equal to the estimated collection losses that will be incurred in the collection of all receivables based on a review of the current status of the existing receivables. The Organization maintains an allowance to represent the estimated accounts that are likely to become uncollectible, when applicable. The allowance for doubtful accounts at December 31, 2023 was \$0.

#### Aircraft Parts and Property Inventory

Inventories are stated at cost for purchased items and fair market value on the date of donation for donated items. Inventory is expensed when used using the average cost method.

#### Income Tax Status

The Organization is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code. In addition, the Organization qualifies for charitable contribution deductions under Section 170(b)(10)(A)(vi) and has been classified as an organization that is not a private foundation under Sections 509(a)(1).

The Organization adopted the provisions of *Accounting for Uncertainty in Income Taxes* on January 1, 2011. The adoption of that guidance resulted in no change to the financial statements for prior periods. As of December 31, 2023, no amounts have been recognized for uncertain tax positions. The Organization's tax returns filed for tax years 2019 and prior are now closed.

#### Compensated Absences

Full-time employees are entitled to paid vacations and personal days off, depending on job classification, length of service, and other factors. The Organization recognizes the costs of compensated absences when actually paid. Accordingly, no liability has been recorded on the balance sheet.

#### Promises to Give

Contributions and grants are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions or grants are recognized. All other donor-restricted contributions and grants are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Contributions

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor-restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction, depending on the nature of the restriction, is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

#### **Donated Services**

The Organization receives a substantial amount of services donated by citizens interested in the Organization's programs. The kinds of services provided generally involve the contribution of time to repair and renovate aircraft to be sold or donated to other non-profit organizations and time to operate the office. In accordance with FASB 116, the Organization receives volunteer hours that meet the specialized skills and qualification standards, specifically volunteer pilots, licensed mechanics, and medical personnel, and has recognized both the donation in kind as revenue and the expense as if the services would have to be purchased at the market rate.

#### **Property and Equipment**

Purchased property and equipment is carried at cost. Donated property and equipment are recorded at the approximate fair market value on the date of donation. Depreciation is calculated by the straight-line method over the estimated useful lives of the assets, which range from four to forty years. Expenditures for repairs and maintenance are charged to operating expenses as incurred. Depreciation expense for the year ended December 31, 2023 was \$228,371.

### Measure of Operations

The statement of activities reports all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Organization's program services and support services. Nonoperating activities are limited to resources that generate a return on investments and other activities considered to be of a more unusual or nonrecurring nature.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Revenue from Contracts with Customers

The Organization recognizes revenue that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. No contracts with customers were in place during the current fiscal year.

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Leases – Accounting Treatment

The Organization accounts for leases in accordance with the Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 842, Leases. Leases are recognized as either operating leases or finance leases based on the criteria specified in ASC 842. Presently, the Organization has no material leases.

#### NOTE 2 - FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Costs are allocated between administration, fundraising, and the appropriate program based on evaluations of the related benefits. Administration expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Organization.

#### **NOTE 3 - INVESTMENTS**

#### Fair Value Measurements

Financial Accounting Standards Board Statement, Fair Value Measurements, establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The three levels of the fair value hierarchy under FASB Statement Fair Value Measurements are described, as follows:

Level 1- Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2- Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets
- Quoted prices for similar assets or liabilities in inactive markets
- Inputs other than quoted prices that are observable for the asset or liability
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means.
- Level 3- Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes during 2023 in the methodologies used to value the investments as of December 31, 2023.

#### **NOTE 3 - INVESTMENTS (continued)**

Government bonds: Valued at the closing price reported on the active market on which the securities are traded.

Exchange traded funds: Valued at the closing price reported on the active market on which the securities are traded.

Mutual funds: Valued at the net asset value of shares held by the organization at year-end.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2023:

	Level 1	Level 2	Level 3	<u>Total</u>
Government bonds	\$ 3,253,818	\$ -	\$ -	\$ 3,253,818
Exchange traded funds	3,305,336	-	-	3,305,336
Mutual funds	6,573,955	-	-	6,573,955
Total at fair value	\$ 13,133,109	\$ -	\$ -	\$ 13,133,109

#### **NOTE 4 - PLEDGES RECEIVABLE**

As a result of the campaign associated with permanent MAT program funding, pledges have been received from many individuals, corporations, and other nonprofit organizations. Pledges receivable at December 31, 2023, which were in writing from corporations, individuals, and foundations, have been recognized and recorded in the financial statements. Pledges receivable as of December 31, 2023 was \$869,903.

#### **NOTE 5 - AIRCRAFT INSURANCE**

There are five field aircraft operating out of the St. Louis location which are insured. All other aircraft owned by the Organization are not used in operations and therefore only carry liability insurance.

#### **NOTE 6 - SUBSEQUENT EVENTS**

Management has evaluated subsequent events through May 30, 2024, the date the financial statements were available to be issued, and noted no reportable events.

#### NOTE 7 - CONCENTRATION OF RISK

Financial instruments that potentially subject the Organization to credit risk consist principally of cash and investments. The Organization places its cash and investments with quality institutions and attempts to limit the amount of credit exposure. The Organization had cash deposits and securities with Charles Schwab of \$14,258,073 as of December 31, 2023. This balance is in excess of the Securities Investor Protection Corporation (SIPC) insurance limit of \$500,000 per investor. Charles Schwab offers "excess SIPC" protection thru Lloyds of London in the event a firm becomes insolvent and the SIPC limits are exceeded. Excess SIPC provides up to an additional \$149,500,000 for securities and \$900,000 for cash for each separate capacity, subject to the program aggregate of \$600 million.

The Organization also had cash deposits with Simmons Bank in the amount of \$381,998. This balance is in excess of the federally insured limit of \$250,000 per depositor.

#### **NOTE 8 - GIFT ANNUITY LIABILITIES**

The Organization offers a program to donors whereby individuals may make contributions and receive fixed quarterly payments for the remainder of their lives. The fixed payments are computed utilizing the donor's life expectancy and an estimated rate of return.

Gift annuity contributions are unrestricted and unconditional and are recorded net of the present value of the liability for future annuity payments. The estimated present value of all future fixed payments to donors using a 3% discount rate was 194,092.

#### **NOTE 9 - BOARD DESIGNATED FUNDS**

The Organization presently holds board-designated funds classified as net assets without donor restriction. The Board intended the funds to be invested to fund engine replacement and maintenance of the MAT program airplanes. The Board also maintains an additional fund for future projects. The Board retains the authority to change the designation of the funds as deemed necessary. Board designated funds can be used at the discretion of the Board at any time for any purpose. The balance of the board-designated funds at December 31, 2023 was \$515,885.

#### NOTE 10 - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions at December 31, 2023 are restricted as follows:

Restricted for:	<u>Purpose</u>	<u>Periods</u>
Gift annuity	\$ -	\$ 137,372
Field sites	86,335	-
Endowment Campaign	1,922,496	-
Total	\$ 2,088,831	\$ 137,372

### NOTE 11 - AVAILABILITY AND LIQUIDITY

The following represents the Organization's financial assets at December 31, 2023:

Financial assets at year-end:	
Cash and cash equivalents	\$ 1,564,324
Investments	13,133,109
Accounts receivable	30,736
Pledges receivable	839,167
Total financial assets at year-end	15,567,336
Less amounts not available to be used within one year:  Net assets with period restrictions in excess of one year  Net assets with purpose restrictions  Total amounts not available for general expenditures within one year	137,372 2,008,831 2,146,203
Financial assets available to meet general expenditures	
over the next twelve months	\$ 13,421,133

# NOTE 12 - PROPERTY AND EQUIPMENT

A summary of property and equipment as of December 31, 2023 follows:

Field aircraft	\$ 1,397,514
Hanger, building, and improvements	3,981,214
Tools and equipment	171,390
Vehicles	20,767
Total depreciable property	5,570,885
Accumulated depreciation	(2,761,890)
Total property and equipment, net	\$ 2,808,995